

## WHAT IS THE IFC?

*The IFC is a professional designation for private investigators serving the insurance industry. This certification is defined by a curriculum designed to close the knowledge gap between investigators and the insurance professionals who utilize them.*

*IFC stands for Insurance Fraud Certified. The courses make an excellent enhancement to the training programs many PI firms already have in place, providing the last puzzle piece in an investigator's knowledge and know-how.*

*The IFC will provide three levels of certifications to include basic, intermediate, and advanced. However, the course materials are designed in such a way that every investigator, from the novice to the most seasoned professional can benefit from this learning program.*

[www.fraudeducation.com](http://www.fraudeducation.com)



## WHO WE ARE:

The IFC is driven and defined by a Voluntary Independent Board of Advisors, consisting of Insurance Professionals representing all lines, and all methods of administration. The mission of this Board is to create and offer a learning program that will have a measurable impact on the quality and cost-effectiveness of outsourced insurance investigations.

The IFC Board reviews and qualifies curriculum, decides on prerequisites, and serves as your connection and key to meeting the expectations and objectives of your clients: the SIU and Claims communities. Ensuring that the Certification consistently meets the ever changing demands of claims investigations, the Board serves to establish a training standard that will dramatically change the way this industry fights fraud.

*Claims and SIU professionals are experiencing greater and greater demands upon their time and are utilizing the claims staff and outside private investigators to conduct investigations which may contain an element of fraud.*

## WHY?

The Certification was borne out of necessity. The PI industry's roots are in affairs other than insurance fraud. Relatively speaking, it has been only recently that the Insurance Industry has recognized the place for PIs in insurance investigation, mostly because insurance fraud itself has mushroomed into a multi-billion dollar industry that took everyone by surprise. Training never caught up.

*Traditional PI training includes technique:* the indispensable "how-to's" of investigations. In order to best utilize these skills for insurance investigations, investigators must now supplement their training with insurance knowledge, policy language, terminology, claim procedure, and of course fraud trends. The IFC will round out and complete the base of information an insurance investigator needs to draw from every day.

### *States know it.*

Some states have begun legislation requiring that anyone investigating an insurance claim must have training specifically focused on insurance fraud. More states are expected to follow suit in the future. As Fraud Plan statutes, rules, and regulations become more refined, focused, and detailed, so will the training requirements for all integral personnel.

### *Insurers know it.*

Many companies are taking a proactive approach, in anticipation of the legislative trend, and are utilizing fraud training programs not only for future compliance, but because it makes perfect sense.

### *Clients know it.*

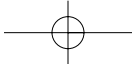
It's being implemented, and even mandated by a growing number of your clients. They already have training mandates for their physicians, their lawyers, their agents...and yet until now there has been no measuring stick for private investigators, no training standards for those who play such an important role in an industry that financially affects every single American.

### *Differentiate yourself.*

The IFC will not only give you knowledge; it will give you an advantage. With more and more PIs to compete with, you need to be able to sell yourself as more valuable than the rest. This Certification is quantifiable proof that you are not just a PI, but a well trained and qualified professional insurance investigator.

### *Better Vendor Lists, better relationships, better results.*

The recipe for success is simple: when your clients hire IFC investigators, they are exercising due diligence. It makes their jobs easier, which helps create more demand for IFC investigators. Guesswork, frustration, vendor hopping, and learning curves decrease, while meaningful results, solid relationships, and client satisfaction levels skyrocket.



## How?

The IFC is available through on-line self-study courses. Take the courses at your convenience. Enter and leave the website as many times as you like. When you've finished, not only will you be able to print your own Certification of Completion, but perhaps more importantly, you will be listed in our IFC Investigator Database. At no charge, your prospective and existing clients can find you, your area of service, and your certification level at a glance.

[accelerate your path to success]



*Imagine the impact.*



## IFC CERTIFICATION LEVELS

### Level I – Basic

10 hours of curriculum designed to lay a solid foundation of insurance understanding. Fundamentals such as insurance policy overviews, terminology basics, investigative approach determination, client objectives, and workers comp fraud trends provide information and concepts indispensable to every insurance fraud investigator.

### Level II – Intermediate

Additional training addressing a variety of line-specific fraud trends and the most effective investigative techniques for combating fraudulent claims. At this level, investigators will learn the experts' secrets to success and the methods that plaintiff counsel and fraudsters use to fight your defense. With electives available, investigators can begin to specialize or broaden their services to the industry.

### Level III – Advanced

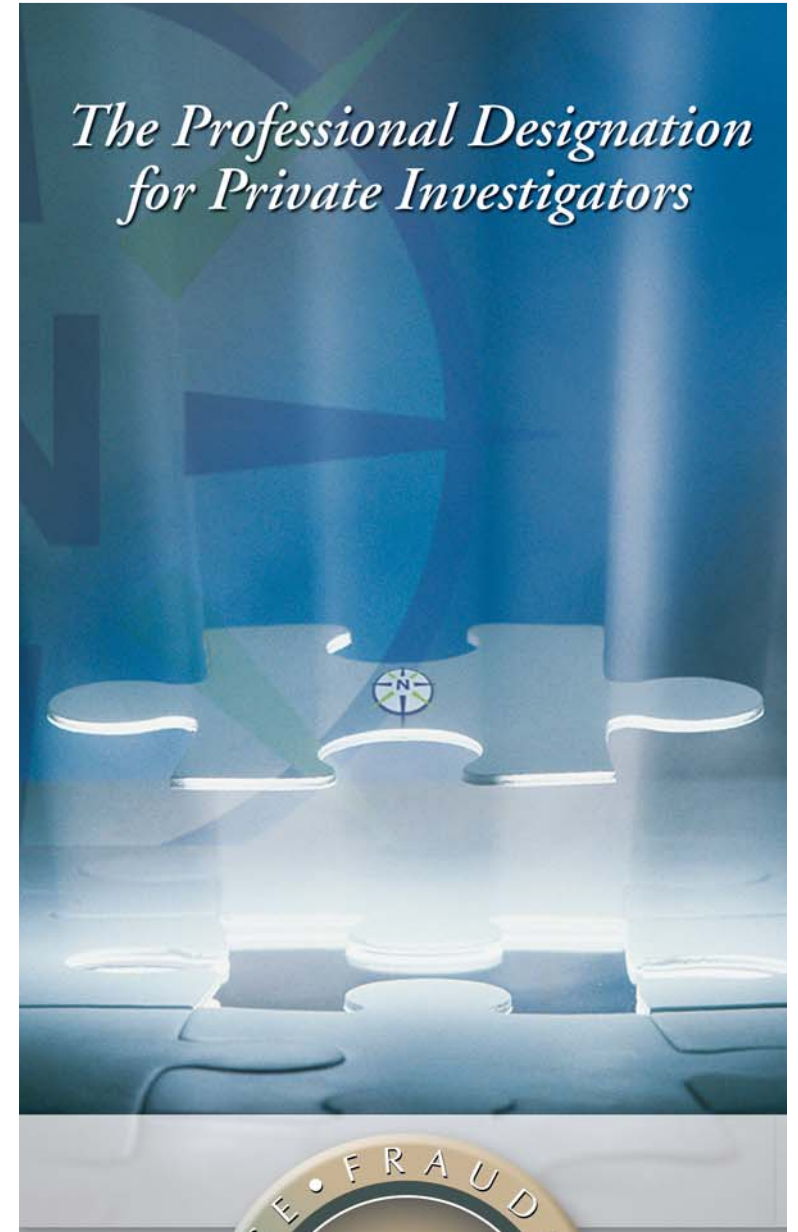
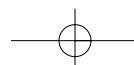
The most sought after Certification by many of the most discerning SIU and Claims assignors, this level's curriculum speaks to investigators seeking to fine-tune their understanding of insurance fraud and the relationship between investigations and claims management. With the most detailed courses and specified electives, the Level III will enhance even the most experienced investigator's worth in the field.

**Questions? Contact us Today!**

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*Insurance Fraud Certified™*

